Expo Center Needed Improvement Projects:

Pavillion: New HVAC is needed within the pavilion meeting rooms, most of these units are original to the facility. This will approximately cost $200k. The pavilion meeting rooms are very vital to the facility as they are rented out weekly. The Expo Center has never operated with enough funds to properly save for this needed project.

Pavillion Wash Racks: Our current wash racks are open and exposed to the outdoors making them nearly impossible to use for wintertime livestock shows. All other area fairgrounds (other counties) have passed improvement bonds or taxes and have been able to update their livestock facilities, which in turn have cost us a loss of business and make it difficult to attract those shows.

Preventative Maintenance:

Water softeners needed for the Expo Center to help prolong the life of our ice machines, hot water heaters and chiller. The softener itself will be in the ballpark of 35k. However, that is no match to 3 ice machines at 20k each as well as 6 commercial hot water heaters.

Our current York chiller is original to the Expo Center, fortunately it is a low hour machine. We do not operate it unless we have an event taking place. We have had to do several thousand dollars of repairs to it in the last 3 years to keep it up to date and functioning. A York chiller is approximately $700k.

This is just a small list of many important things that are needed to keep our facility up and running. I would be glad to meet with you or keep you in the loop as projects grow and come about over the next year or so.

111 West Purdue
Enid, OK 73701

Phone: 580.237.0238
Fax: 580.249.5963

Rental Rates for all Fairgrounds Facilities

Expo Center: $4,000 Daily

Breezeway: $500 Daily

Dirt Arena: $1,000 Daily

Tarde Show: $1,000 Daily

Meeting Rooms: $1,000 Daily

All event rates are subject to change per the requirements of each event. Multi day events are subject to price breaks.

Balance Sheet - As of 6/30/2026

As of 6/30/2026 (Cash Basis)

Account	6/30/2026 Balance
ASSETS	
Cash and Bank Accounts	
CD - SNB	0.00
Checking 3913113	5,710.60
Checking-52613	23,073.71
Checking-55459 Fair Acct	110.91
Checking-Box Office	19.91
Checking-Marketing & Op	30,022.86
County Spec Ins. - Capital Outlay	7,307.23
Savings Acct 50380	378.66
Savings Acct 50391	14,316.30
Savings Acct 67826	268.33
TOTAL Cash and Bank Accounts	**81,208.51**
Other Assets	
Capital Assets	19,258,884.04
Less Accumulated Depreciation	-14,519,635.32
TOTAL Other Assets	**4,739,248.72**
TOTAL ASSETS	**4,820,457.23**
LIABILITIES & EQUITY	
LIABILITIES	
Other Liabilities	
Employee OPEHW	-1,733.37
Employee OPERS Contrib	1,217.67
John Deere Lease Purchase	0.00
Marquee Loan	0.00
Payroll-Fed Unemloy	0.00
Payroll-FedWH	0.00
Payroll-FICA	0.00
Payroll-Medicare	0.00
Payroll-State Unemploy	-882.34
Payroll-StateWH	0.00
Pickup Loan	30,300.42
PPP Loan	0.00
Tractor Loan	42,657.32
TOTAL Other Liabilities	**71,559.70**
TOTAL LIABILITIES	**71,559.70**
EQUITY	**4,748,897.53**
TOTAL LIABILITIES & EQUITY	**4,820,457.23**

Income Statement

7/1/2025 through 6/30/2026 (Cash Basis)

Account	Description	Memo	Amount
INCOME			**1,251,232.23**
Advertising\Sponsorships			**1,863.67**
Coliseum Income			**94,903.64**
Concession Inc			**212,115.78**
County Appropriation - Fair			**51,448.45**
Fair Income			**5,714.85**
Hoover Building			**34,150.34**
In-House Promotions			**136,677.81**
Interest Inc			**1,164.45**
Motel Tax Collections			**553,439.16**
Other Inc			**4,592.67**
Pavilion Income			**53,473.09**
Project Donation			**57,000.00**
Promoter Sales\Inc			**2,290.20**
RV Parking			**28,298.12**
Speedway			**11,000.00**
Stall Rental			**3,100.00**
EXPENSES			**-1,484,603.72**
Acctg - Payroll			**-4,797.75**
Advertising Exp			**-19,312.99**
Beverage Tax			**-5,302.70**
Building Maint & Repairs			**-163,988.61**
Concession Exp			**-123,539.02**
Contract Labor			**-85,888.53**
Credit Card Disc\Fees			**-236.01**
Electricity			**-160,748.98**
Employee Benefits			**-86,974.84**
Equip Maint & Repairs			**-15,607.85**
Equip Rental			**-8,390.62**
Equipment			**-17,833.50**
Fair Expense			**-51,750.48**
Fuel & Oil			**-12,003.01**
Grounds Maint & Repair			**-10,485.87**
Grounds\Shop Expense			**-8,853.45**
In-House Promotions Exp			**-160,742.34**
Insurance			**-192,504.50**
Interest Exp			**-4,275.07**
Janitorial Supplies			**-13,966.87**
Misc			**-368.89**
Natural Gas			**-31,037.96**
Office\Admin Expense			**-16,732.97**
Payroll.			**-246,357.11**
Promoter Exp\Disb			**-2,290.20**
Security			**-8,225.00**
Stock Show Exp			**-4,176.97**
Telephone			**-6,559.74**
Water\Sewer\Trash			**-21,651.89**
	OVERALL TOTAL		**-233,371.49**

Balance Sheet - As of 6/30/2025

As of 6/30/2025 (Cash Basis)

Account	6/30/2025 Balance
ASSETS	
Cash and Bank Accounts	
CD - SNB	300,000.00
Checking 3913113	1,318.28
Checking-52613	2,648.51
Checking-55459 Fair Acct	1,942.68
Checking-Box Office	255.92
Checking-Marketing & Op	10,167.49
County Spec Ins. - Capital Outlay	8,899.82
Savings Acct 50380	377.48
Savings Acct 50391	14,271.87
Savings Acct 67826	267.50
TOTAL Cash and Bank Accounts	**340,149.55**
Other Assets	
Capital Assets	19,258,884.04
Less Accumulated Depreciation	-14,072,827.38
TOTAL Other Assets	**5,186,056.66**
TOTAL ASSETS	**5,526,206.21**
LIABILITIES & EQUITY	
LIABILITIES	
Other Liabilities	
Employee OPEHW	2,756.36
Employee OPERS Contrib	2,779.05
John Deere Lease Purchase	0.00
Marquee Loan	0.00
Payroll-Fed Unemloy	0.00
Payroll-FedWH	-178.30
Payroll-FICA	0.00
Payroll-Medicare	0.00
Payroll-State Unemploy	-339.41
Payroll-StateWH	0.00
Pickup Loan	38,894.03
PPP Loan	0.00
Tractor Loan	56,737.52
TOTAL Other Liabilities	**100,649.25**
TOTAL LIABILITIES	**100,649.25**
EQUITY	**5,425,556.96**
TOTAL LIABILITIES & EQUITY	**5,526,206.21**

Income Statement

7/1/2024 through 6/30/2025 (Cash Basis)

Account	Description	Memo	Amount
INCOME			**1,492,580.68**
Advertising\Sponsorships			8,170.02
Coliseum Income			85,946.27
Concession Inc			144,837.92
County Appropriation - ARRPA			500,000.00
County Appropriation - Fair			21,395.63
Fair Income			6,823.40
Hoover Building			39,526.99
In-House Promotions			121,804.37
Interest Inc			5,597.82
Motel Tax Collections			485,740.04
Other Inc			1,710.36
Pavilion Income			46,119.07
Promoter Sales\Inc			3,842.82
RV Parking			9,804.85
Speedway			9,000.00
Stall Rental			660.00
Youth Building			1,601.12
EXPENSES			**-1,291,102.88**
Acctg - Payroll			-4,786.09
Advertising Exp			-6,920.76
Beverage Tax			-4,166.34
Building Maint & Repairs			-70,029.89
Concession Exp			-118,246.58
Contract Labor			-57,580.79
Credit Card Disc\Fees			-1,049.60
Electricity			-107,126.08
Employee Benefits			-62,162.28
Equip Maint & Repairs			-30,818.20
Equip Rental			-25,410.07
Equipment			-35,919.13
Fair Expense			-20,001.37
Fuel & Oil			-7,443.72
Grounds Maint & Repair			-78,403.00
Grounds\Shop Expense			-5,752.75
In-House Promotions Exp			-121,478.13
Insurance			-143,255.92
Interest Exp			-4,950.32
Janitorial Supplies			-16,933.47
Misc			-2,596.52
Natural Gas			-32,046.49
Office\Admin Expense			-14,191.25
Payroll.			-254,255.67
Promoter Exp\Disb			-3,842.82
Security			-8,560.30
Stock Show Exp			-4,721.02
Telephone			-5,069.58
Water\Sewer\Trash			-43,384.74
	OVERALL TOTAL		201,477.80

Balance Sheet - As of 6/30/2024

As of 6/30/2024 (Cash Basis)

Account	6/30/2024 Balance
ASSETS	
Cash and Bank Accounts	
Checking-52613	16,294.01
Checking-55459 Fair Acct	357.28
Checking-Box Office	1,305.35
Checking-Marketing & Op	2,255.53
County Spec Ins. - Capital Outlay	8,899.82
Savings Acct 50380	7,362.51
Savings Acct 50391	117,828.56
Savings Acct 67826	266.42
TOTAL Cash and Bank Accounts	**154,569.48**
Other Assets	
Capital Assets	19,258,884.04
Less Accumulated Depreciation	-13,626,019.44
TOTAL Other Assets	**5,632,864.60**
TOTAL ASSETS	**5,787,434.08**
LIABILITIES & EQUITY	
LIABILITIES	
Other Liabilities	
Employee OPEHW	904.06
Employee OPERS Contrib	0.00
John Deere Lease Purchase	0.00
Marquee Loan	0.00
Payroll-Fed Unemloy	0.00
Payroll-FedWH	0.00
Payroll-FICA	0.00
Payroll-Medicare	0.00
Payroll-State Unemploy	0.00
Payroll-StateWH	0.00
PPP Loan	0.00
Tractor Loan	70,201.52
TOTAL Other Liabilities	**71,105.58**
TOTAL LIABILITIES	**71,105.58**
EQUITY	**5,716,328.50**
TOTAL LIABILITIES & EQUITY	**5,787,434.08**

Income Statement

7/1/2023 through 6/30/2024 (Cash Basis)

Account	Description	Memo	Amount
INCOME			**1,166,543.31**
Advertising\Sponsorships			**18,497.00**
Coliseum Income			**84,946.91**
Concession Inc			**148,412.48**
County Appropriation - Fair			**12,338.00**
Fair Income			**16,730.07**
Hoover Building			**37,953.60**
In-House Promotions			**17,535.00**
Insurance Proceeds			**363,321.71**
Interest Inc			**737.79**
Motel Tax Collections			**380,620.34**
Other Inc			**4,861.96**
Pavilion Income			**44,448.35**
Promoter Sales\Inc			**4,328.87**
RV Parking			**16,235.38**
Speedway			**7,500.00**
Youth Building			**8,075.85**
EXPENSES			**-1,015,647.90**
Acctg - Payroll			**-4,151.92**
Advertising Exp			**-1,874.00**
Beverage Tax			**-4,932.73**
Building Maint & Repairs			**-81,499.17**
Concession Exp			**-75,954.65**
Contract Labor			**-27,068.52**
Credit Card Disc\Fees			**-2,442.57**
Electricity			**-111,822.82**
Employee Benefits			**-50,003.73**
Equip Maint & Repairs			**-27,886.91**
Equip Rental			**-2,393.50**
Equipment			**-9,734.09**
Fair Expense			**-22,982.41**
Fuel & Oil			**-7,901.24**
Grounds Maint & Repair			**-81,204.84**
Grounds\Shop Expense			**-4,876.51**
In-House Promotions Exp			**-10,526.45**
Insurance			**-123,444.00**
Interest Exp			**-868.59**
Janitorial Service			**-2,298.00**
Janitorial Supplies			**-12,956.87**
Misc			**-296.67**
Natural Gas			**-29,017.67**
Office\Admin Expense			**-33,579.67**
Payroll.			**-221,584.96**
Promoter Exp\Disb			**-4,328.87**
Security			**-1,900.00**
Stock Show Exp			**-3,696.60**
Telephone			**-4,275.37**
Water\Sewer\Trash			**-50,144.57**
	OVERALL TOTAL		**150,895.41**

Motel Tax Collections

7/1/2025 through 6/30/2026

Date	Description	Category	Amount
7/16/2025	City Of Enid	Motel Tax Coll...	91,792.26
8/8/2025	City Of Enid	Motel Tax Coll...	64,602.21
9/19/2025	City Of Enid	Motel Tax Coll...	66,019.95
10/17/2025	City Of Enid	Motel Tax Coll...	40,068.43
11/17/2025	City Of Enid	Motel Tax Coll...	51,138.55
1/2/2026	City Of Enid	Motel Tax Coll...	39,928.41
2/5/2026	City Of Enid	Motel Tax Coll...	42,391.85
3/3/2026	City Of Enid	Motel Tax Coll...	30,164.19
4/14/2026	City Of Enid	Motel Tax Coll...	26,939.51
5/14/2026	City Of Enid	Motel Tax Coll...	23,474.82
6/1/2026	City Of Enid	Motel Tax Coll...	46,209.95
6/10/2026	City Of Enid	Motel Tax Coll...	30,709.03
7/1/2025 - 6/30/2026			**553,439.16**

TOTAL INFLOWS	**553,439.16**
TOTAL OUTFLOWS	**0.00**
NET TOTAL	**553,439.16**

Motel Tax Collections

7/1/2024 through 6/30/2025

Date	Description	Category	Amount
7/9/2024	City Of Enid	Motel Tax Coll...	49,379.96
8/21/2024	City Of Enid	Motel Tax Coll...	46,268.47
9/20/2024	City Of Enid	Motel Tax Coll...	30,717.19
10/11/2024	City Of Enid	Motel Tax Coll...	46,176.60
11/18/2024	City Of Enid	Motel Tax Coll...	27,341.35
1/2/2025	City Of Enid	Motel Tax Coll...	49,374.37
1/31/2025	City Of Enid	Motel Tax Coll...	25,062.80
2/10/2025	City Of Enid	Motel Tax Coll...	32,308.15
3/13/2025	City Of Enid	Motel Tax Coll...	34,105.57
4/7/2025	City Of Enid	Motel Tax Coll...	47,924.78
5/12/2025	City Of Enid	Motel Tax Coll...	34,469.76
6/6/2025	City Of Enid	Motel Tax Coll...	62,611.04
7/1/2024 - 6/30/2025			**485,740.04**

TOTAL INFLOWS	**485,740.04**
TOTAL OUTFLOWS	**0.00**
NET TOTAL	**485,740.04**

Motel Tax Collections

7/1/2023 through 6/30/2024

Date	Description	Category	Amount
8/2/2023	City Of Enid	Motel Tax Coll...	44,855.32
8/24/2023	City Of Enid	Motel Tax Coll...	37,647.42
9/21/2023	City Of Enid	Motel Tax Coll...	39,001.84
10/18/2023	City Of Enid	Motel Tax Coll...	31,145.62
11/15/2023	City Of Enid	Motel Tax Coll...	17,984.60
12/11/2023	City Of Enid	Motel Tax Coll...	40,163.46
1/30/2024	City Of Enid	Motel Tax Coll...	23,953.43
2/22/2024	City Of Enid	Motel Tax Coll...	36,894.74
3/19/2024	City Of Enid	Motel Tax Coll...	19,240.32
4/22/2024	City Of Enid	Motel Tax Coll...	37,613.11
5/13/2024	City Of Enid	Motel Tax Coll...	28,931.18
6/21/2024	City Of Enid	Motel Tax Coll...	23,189.30
7/1/2023 - 6/30/2024			**380,620.34**

TOTAL INFLOWS	**380,620.34**
TOTAL OUTFLOWS	**0.00**
NET TOTAL	**380,620.34**

Motel Tax Collections

7/1/2022 through 6/30/2023

Date	Description	Category	Amount
7/21/2022	City Of Enid	Motel Tax Coll...	40,434.62
9/9/2022	City Of Enid	Motel Tax Coll...	40,129.45
10/20/2022	City Of Enid	Motel Tax Coll...	33,164.87
11/3/2022	City Of Enid	Motel Tax Coll...	34,979.75
12/15/2022	City Of Enid	Motel Tax Coll...	37,289.43
		Motel Tax Coll...	42,943.52
1/12/2023	City Of Enid	Motel Tax Coll...	34,055.05
2/23/2023	City Of Enid	Motel Tax Coll...	25,256.13
3/31/2023	City Of Enid	Motel Tax Coll...	28,484.63
4/27/2023	City Of Enid	Motel Tax Coll...	25,240.57
6/16/2023	City Of Enid	Motel Tax Coll...	68,769.61
7/1/2022 - 6/30/2023			**410,747.63**

TOTAL INFLOWS	**410,747.63**
TOTAL OUTFLOWS	**0.00**
NET TOTAL	**410,747.63**

Motel Tax Collections

7/1/2021 through 6/30/2022

Date	Description	Category	Amount
8/2/2021	City Of Enid	Motel Tax Coll...	83,572.58
9/21/2021	Ciity Of Enid	Motel Tax Coll...	73,128.20
		Motel Tax Coll...	36,416.67
11/26/2021	City Of Enid	Motel Tax Coll...	34,427.56
		Motel Tax Coll...	23,929.89
1/3/2022	City Of Enid	Motel Tax Coll...	34,637.27
1/31/2022	City Of Enid	Motel Tax Coll...	34,374.95
3/2/2022	City Of Enid	Motel Tax Coll...	27,535.54
4/26/2022	City Of Enid	Motel Tax Coll...	55,509.53
5/13/2022	City Of Enid	Motel Tax Coll...	35,655.15
6/24/2022	City Of Enid	Motel Tax Coll...	29,059.98
7/1/2021 - 6/30/2022			**468,247.32**

TOTAL INFLOWS	**468,247.32**
TOTAL OUTFLOWS	**0.00**
NET TOTAL	**468,247.32**